

Minimally Invasive Laser Surgery

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Minimally Invasive Laser Surgery a Global Trend

- Minimally invasive day care surgery is one of the major global trends in state of the art healthcare
- Day care surgery centers with minimal invasive techniques are heavily on the rise
- Minimally invasive laser procedures and latest laser technology are key factors in this development

biolitec AG- Technology Leader in Medical Lasers and Fiber Optics

- German High Technology in Lasers and Fiber Optics
- Pioneer and global leader in development of minimally Invasive laser surgery for over 20 years
- Research, development and manufacturing of high end medical lasers, fiber optic delivery systems and treatment kits



LEONARDO® Mini
basic & specialist



LEONARDO® DUAL 45/100
universal & ingenious

LEONARDO® DUAL 200
versatile & powerful



Biolitec AG Leonardo Lasers

- Very compact, portable unique high end diode laser systems with very high power levels and different wavelengths
- Easy Setup & Use
No Routine Maintenance
- Suitable for a wide range of minimally invasive procedures in different medical specialties



Leading Supplier of Medical Fiber Optics and Delivery Systems

- Dedicated fibers for a wide range of Minimally Invasive Surgical Procedures
- Biolitec fibers are complementary and supplemental to the other core technologies in minimally invasive surgery such as Endoscopy and Laparoscopy



Advantages for Patients, Surgeons and Hospitals #1

- Minimally invasive procedures
- Painless or virtually painless
- No bleeding, no scars
- Outpatient, no hospitalization
- Very short procedure times
- No general anesthesia

Advantages for Patients, Surgeons and Hospitals #2

- Outstanding success rates
- Very high patient satisfaction
- Saving on precious OT, ward and staff resources
- Short Learning Curve for Surgeons
- Very attractive to patients
- Very beneficial to the Healthcare Provider in many regards

biolitec AG-Medical Specialties

Vascular Surgery

ELVeS

Endovenous Treatment of Varicose
Veins



Vascular Surgery ELVeS

Endovenous Treatment of Varicose Veins

Conventional Stripping

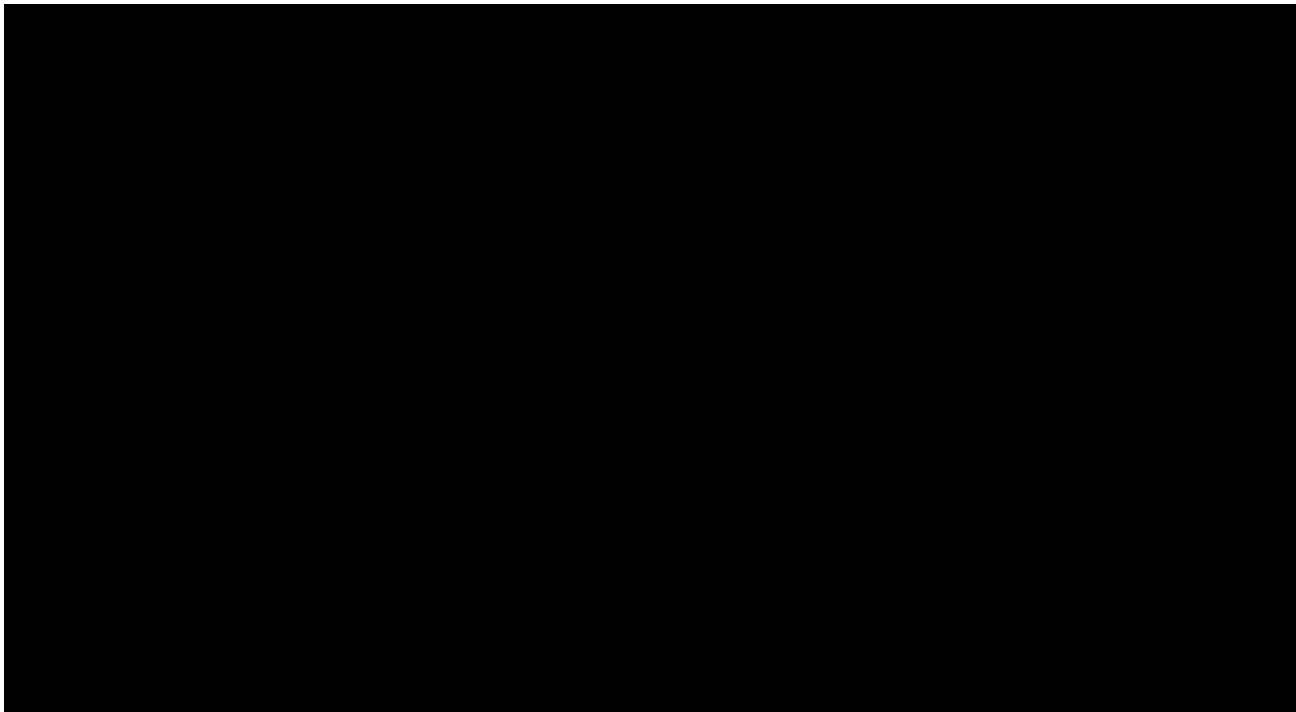


ELVeS Treatment



ELVeS

Endovenous Laser Treatment of Varicose Veins





Before



After 28 Days

- Local Anesthesia
- Painless
- Treatment Time 30 Minutes
- No Scars
- Outpatient
- Success rates > 98%
- Very high Patient Satisfaction

Proctology

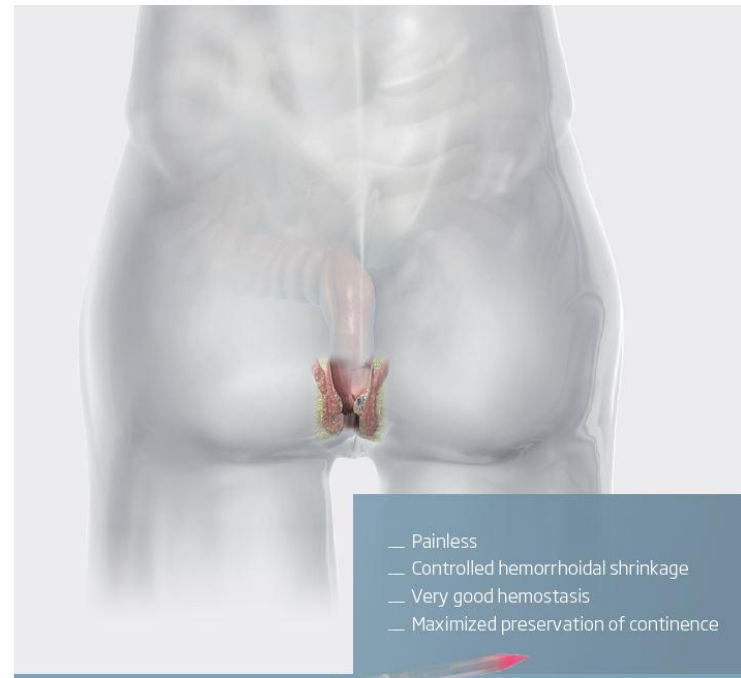
- Hemorrhoids



- Anal Fistulas



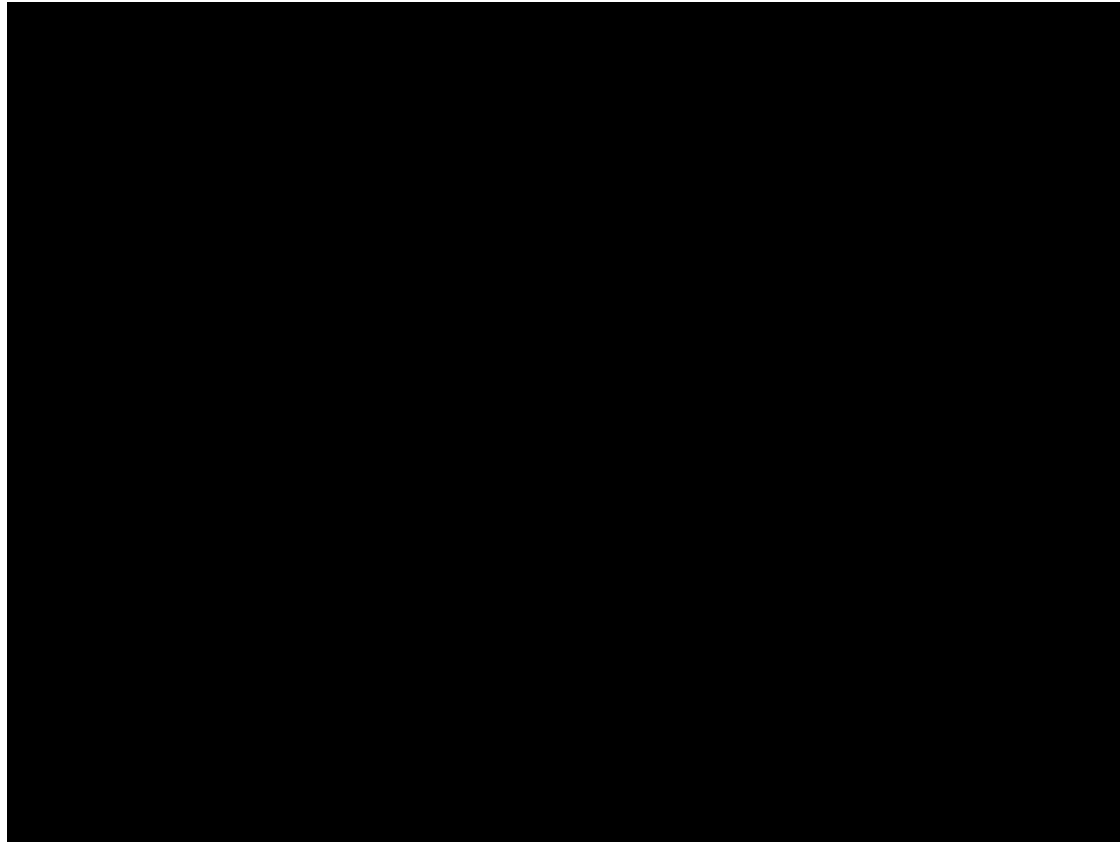
- Pilonidal Sinus
- Anal Fissures



- Painless
- Controlled hemorrhoidal shrinkage
- Very good hemostasis
- Maximized preservation of continence

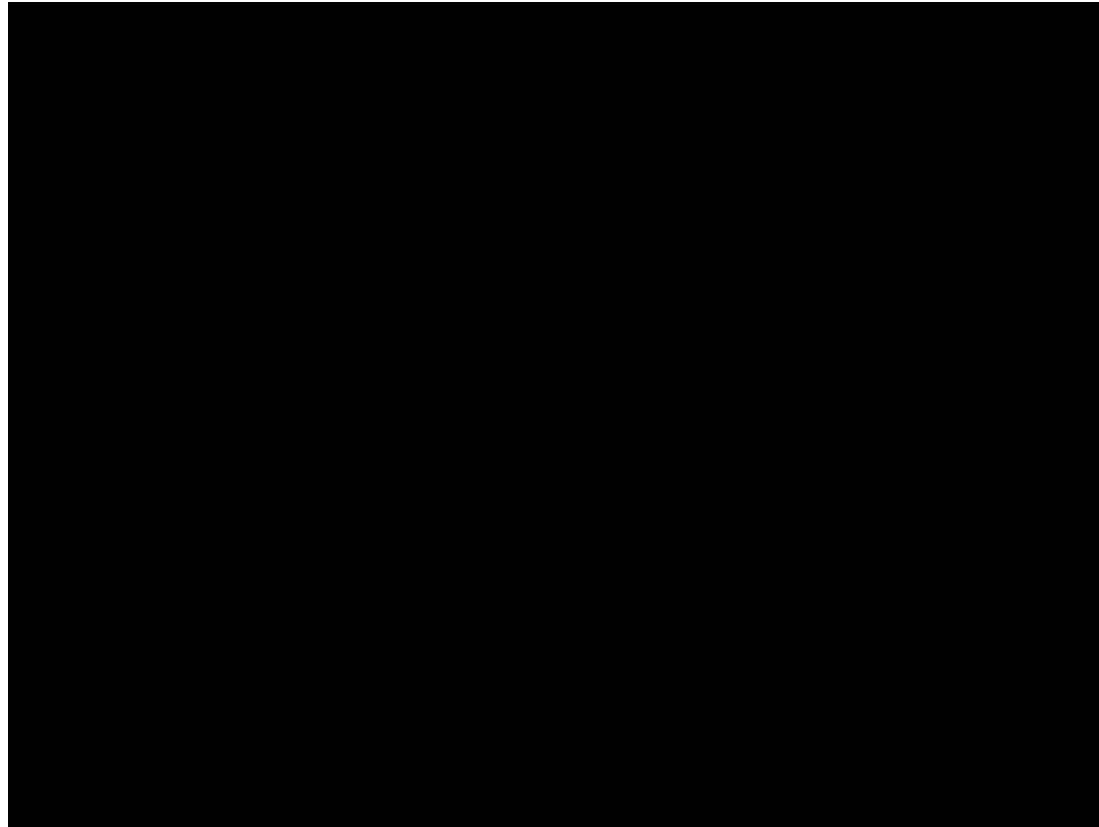


Laser Hemorrhoidoplasty





Laser Treatment Anal Fistula



Orthopedics & Pain Management

PLDD

Percutaneous Laser Disc Decompression

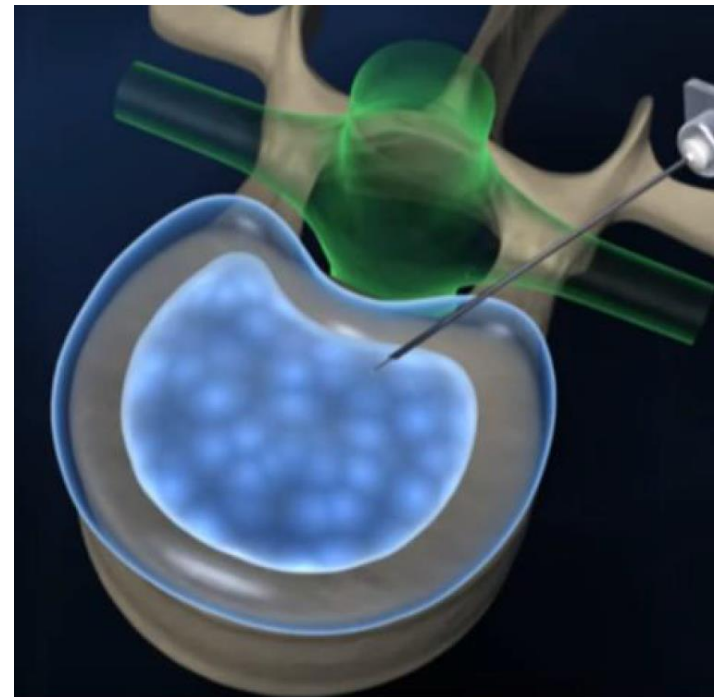
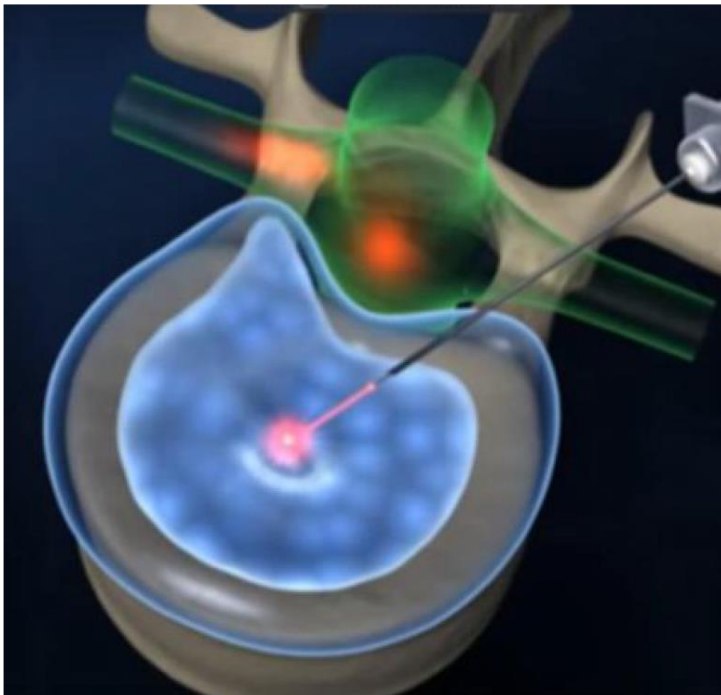
Minimally Invasive
Outpatient Treatment
Of
Lumbar Disc Herniation



biolitec PLDD

In recent years PLDD has become increasingly popular!

PLDD is an effective hyperthermal minimal invasive treatment for spinal disc herniation.

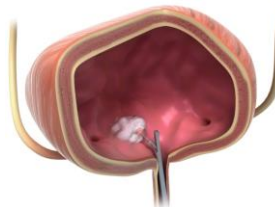
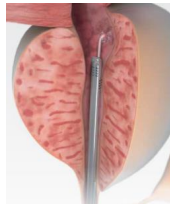


PLDD: Percutaneous Laser Disc Decompression

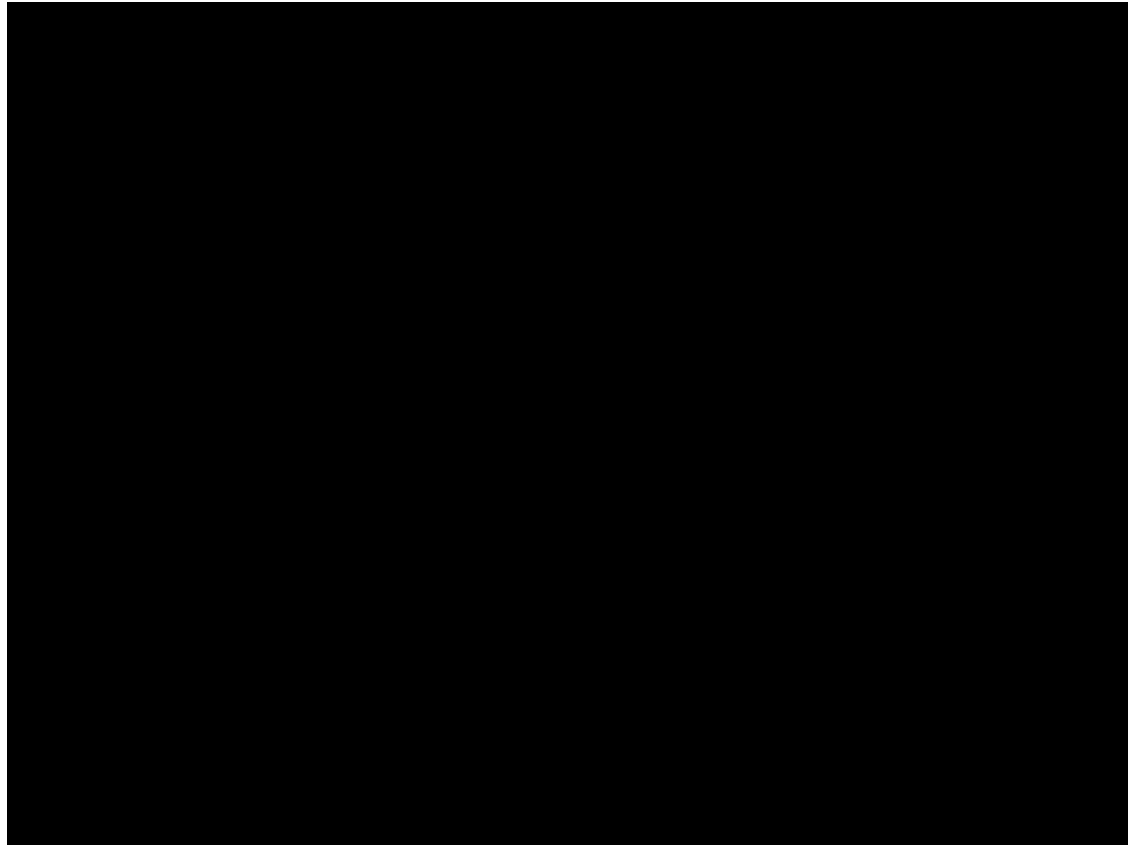


Urology

- BPH
- Partial Nephrectomy
- Bladder Tumors
- Urethral Strictures

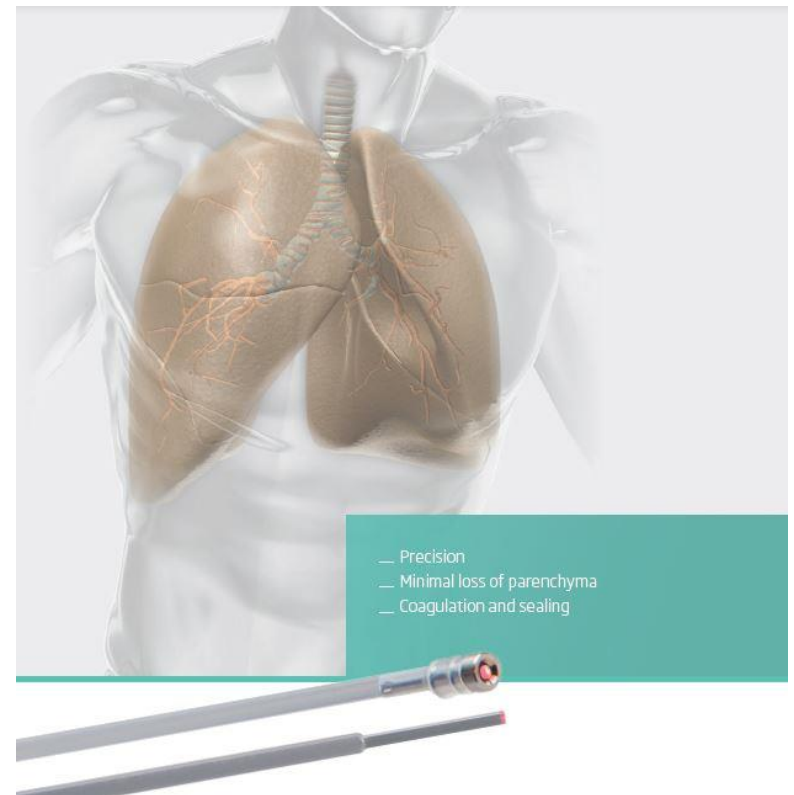


BPH with Leonardo HPD and Twister Fiber

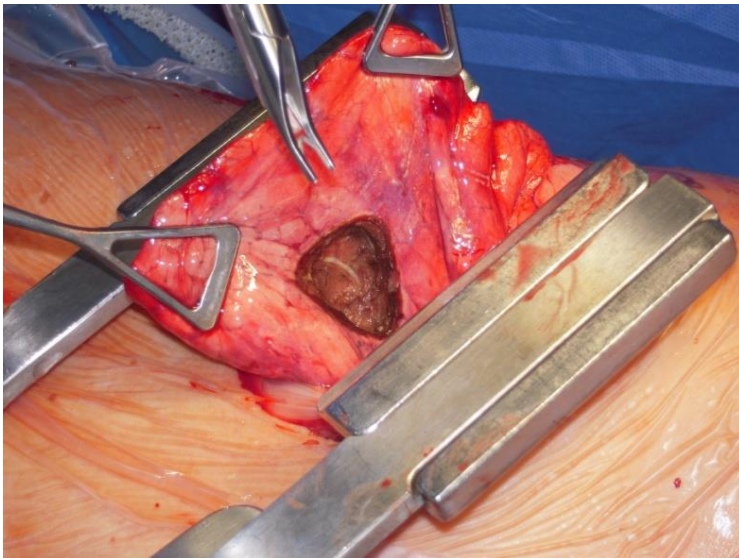


Removal of Tumors in Thoracic Surgery and Bronchoscopy

- Removal of lung tumors and metastasis
- Removal of bronchial tumors

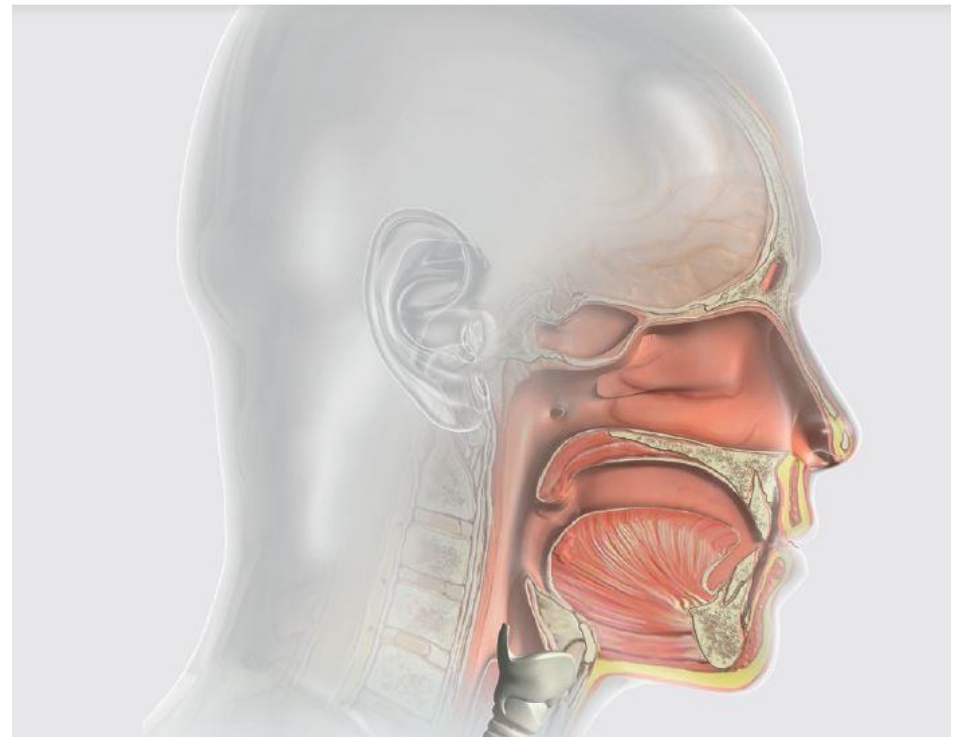


Removal of Tumors in Thoracic Surgery and Bronchoscopy



ENT

- **Nasal Surgery**
- **Oro-Pharynx**
- **Larynx**
- **Otology**

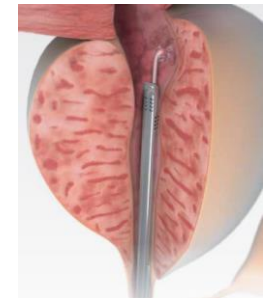


Conclusion 1

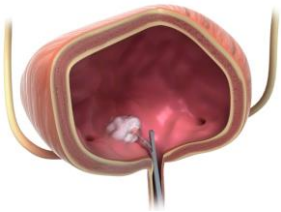
Implementation of minimally invasive laser procedures can significantly improve the quality of surgical care

In terms of

- Pain Reduction
- Patient Convenience
- Procedure Times
- Success Rates
- Reduction of Hospitalization and Anesthesia
- Saving of Hospital Resources



Can we afford State of the Art Laser Surgery in Uganda?

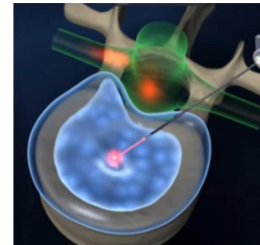


...yes, we can!



Can we afford State of the Art Laser Surgery in Uganda?

- All the procedures introduced in this presentation (except BPH) can be performed with only one very compact and economical Laser Device
- Very attractive packages available for private and public Healthcare Providers
- Including most comprehensive training programs in Uganda and abroad
- Interesting PPP models available



Should we afford to unnecessarily spend Millions of Dollars for
Outbound Medical Tourism every year?

...no, we should not!

Should we afford to unnecessarily spend Millions of Dollars for Outbound Medical Tourism every?

Our procedures can be offered in Uganda on the same level as they are being offered at the Inbound Medical Tourism Destinations



The totals cost of 10 patients going for a PLDD or a Vein treatment E.G. to Dubai is more than the cost of a Leonardo Laser System incl. Training.

It is very likely that the surgeon in Dubai or India has been trained by our Team of Clinical Specialists that will also train the doctors here



Conclusion 2

The implementation of Minimally Invasive Laser Surgery into the Ugandan Health Sector is possible

It is achievable to make these treatment modalities available to a significant portion of patients in Uganda

It is achievable to upgrade the quality of Surgical Care for patients in Uganda



***Many thanks for
your attention!***

